

# Lande Associates Incorporated

Representing Quality Electrical Manufacturers

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## *Line Card*

### Lighting Manufacturers:

#### **Philips Companies**

ALKCO	- health care environment lighting
Bodine	- emergency ballasts
Bronzelite	- commercial landscape lighting
CFI	- fluorescent, comm.& industrial
Color Kinetics	- Philips solid-state LED lighting solutions (white light and color RGB)
Day-Brite	- fluorescent, comm.& industrial
Forecast	- chandeliers, vanity & sconce fixtures
Gardco	- commercial and area lighting
Guth	- institutional, industrial & commercial
Hadco	- streetscape, landscape fixtures
Keene-Widelite	- flood & area lighting products
Lightolier	- recessed, track & surface fixtures
Ledalite	- linear fluorescent & LED products
Lumec	- streetscape luminaries
Philips Advance	- lamps and ballasts
Shakespeare Poles	- fiberglass poles
Stonco	- flood & area lighting products
Thomas Residential	- residential lighting
Translite-Sonoma	- track & rail systems, hand blown glass fixtures
Hanover Lantern	- made-to-order cast aluminum lighting fixtures

## Premier Lighting

Access Lighting	- contemporary, transitional & traditional
HK Lighting Group	- landscape flood & spot lights
Premier Lighting	- custom architectural lighting

## Eurolite

Atomis Architectural	- architectural indoor lighting (Holland)
Alturo Alvarez	- architectural indoor lighting (Spain)
Astro Lighting	- architectural indoor lighting (U.K.)
Castaldi Architectural	- architectural outdoor lighting (Italy)
De Majo Illuminazione	- architectural indoor lighting (Italy)
Ifari	- architectural indoor lighting (Holland)
Martini Architectural	- architectural indoor/outdoor lighting (Italy)

## Taylor Marketing Group

Oval Lighting	- decorative / commercial surface mount fixtures
Envoy Lighting	- commercial and industrial lighting
Nora Lighting	- commercial & residential lighting

## Independent

Acclaim Lighting	- solid state LED lighting solutions
ANP Lighting	- architectural and RLM lighting
Belfer Lighting	- architectural lighting products
Besa Lighting	- architectural indoor and outdoor lighting
B-L Lighting	- LED, fiber-optic, architectural lighting
Coronet Lighting	- architectural and commercial lighting
C3 Lighting	- remote power & control of LED fixtures
DSPM	- emergency lighting inverters / UPS

Dynapole	- poles, aluminum & steel
Eco-grid Solutions	- Solar lighting
Ecopower	- LED products
ETC	- theater & stage lighting, controls
Hazlux	- explosion-proof lighting
LDPI	- lighting for hazardous locations, industrial & commercial applications
Legrand Wattstopper	- energy efficient lighting controls & occupancy sensors
Lumacell	- emergency lighting, power poles
Premier Lighting	- compact fluorescent fixtures
Q-Tran Inc.	- low voltage power supply centres
Scott	- architectural lighting
Triumph Lighting	- fluorescent and LED lighting products
USI	- concrete poles
Stress-Crete	- concrete poles & sports lighting

## Personnel:

Daryl Lande	- President   Specification Work
Annemarie Halvorsen	- Office Management   Quotations
Brenda Ladich	- Customer Service
Mark Fonti	- Outside Sales
Chris MacMillan	- Specification Rep   Sales
Cathy Dean	- Quotations   Inside Sales
Brent Hunniford	- Outside Sales
Marty Mallett	- Inside Sales